

**NATO UNCLASSIFIED**

RFI Bulk Fuel RUEC

25 April 2024

To : Whomever it may concern

Subject : Rapidly Usable Enabling Contract (RUEC) for the provision of Bulk Fuel in support of rapid reaction forces (going) on deployed operations - Request for Information

Reference : Future Business Opportunity 24OSM004 (NSPA ePortal).

Point of Contact : Procurement152@nspa.nato.int or telephone +352 3063 6402.

Annex : A – Questionnaire;  
B – Extract of the Draft Statement of Work for the provision of Bulk Fuel in support of NATO Forces and nations on deployed expeditionary operations.

**Your response is highly appreciated**  
**By NLT 13 May 2024, 11:00 hrs Central European Time**

Dear Madam, dear Sir,

Pursuant to the publication of NSPA Future Business Opportunity 24OSM004, NSPA is seeking information in relation to the current market conditions with the purpose of developing an opportunity that may eventually be published as a Request for Proposal.

**Background potential requirement**

The NATO Support and Procurement Agency (NSPA) is NATO's principal logistics support management agency. NSPA's main task is to assist NATO nations' military organizations by organizing common procurement and supply of products and arranging services with the purpose of achieving maximum effectiveness in logistics support at minimum cost to those nations, both individually and collectively.

Most of NSPA's logistics services are outsourced to industry and the Agency's main role is in consolidating nations' requirements, centralizing logistics management activities, conducting international competitive bidding processes and controlling the cost and quality of the services rendered to customers.

**Potential requirement**

Within the framework of NATO collective defence operations the Agency may be tasked to set-up a Rapidly Usable Enabling Contract (RUEC) for the timely provision of (Assured Access to) of Bulk Fuel in support of NATO Forces and nations on deployed Expeditionary Operations.

This is a type of Contract placed to secure the availability of goods or services for which a mission cannot be guaranteed but which may be required with great urgency and need, possibly in the face

of sudden and vigorous competition in the market-place. Guaranteed availability of assets is secured through the payment of a sum of money purely for the availability, whether called-for or not.

The RUEC will take the form of an "Outline Agreement" type of contract and is intended to be valid for three years plus two optional further extension of one year period. There will be no minimum guaranteed workload.

### Request

NSPA has prepared a Questionnaire in Annex A and would be grateful if you could provide your feedback by answering the questions in the Questionnaire by reply email. Your response is highly appreciated by **NLT 13 May 2024 at 11:00 hrs Central European Time**. Any additional concerns can be stipulated in reply to this Letter. You can email your response to the email address of the point of contact mentioned above.

### Way ahead

Once NSPA has received the answers from the questionnaire, this information will be used in communications with our customers. Please be assured that we will treat your information in confidence and we will not reveal your company details. In case NSPA would receive a task for establishing a contract for the provision of Bulk Fuel in support of rapid reaction forces (going) on deployed operations, we will issue an official Request for Proposal (RFP).

### Additional information

We (re)emphasise that at this stage - where there is no firm requirement - NSPA cannot guarantee that a solicitation actually will occur.

NSPA understands that, once you have provided the aforementioned requested information, this information does not constitute an official offer. All inputs will be handled in confidence. The information provided however, may be communicated internally and our potential customers for further evaluation and discussion.

Please note that responses to this request for information letter are not a basis for contract, and should not entail any costs to NSPA. Should you as a contacted party wish to expose costs for this effort, this will remain the sole responsibility of you as the contacted party; no cost reimbursement by NSPA will be undertaken.

If you have any questions, please do not hesitate to contact the point of contact by email or telephone. We thank you in advance for your efforts and we look forward to receiving your response.

Yours sincerely,

Antonio SALVATO  
Procurement Officer