



NATO SUPPORT AND PROCUREMENT AGENCY
AGENCE OTAN DE SOUTIEN ET D'ACQUISITION



PROCUREMENT DIVISION
DIVISION DES ACHATS

Date: 02 June 2017

Subject: NSPA RFP DWI17001 – 4 x 4 Light Armoured Vehicles (VTLB)
Questions and Answers – Issue 5

NSPA will post all official communications regarding this procurement on its website. In addition, NSPA reserves the right to amend this RFP at any time prior to the proposal submission deadline. Any changes, amendments, or clarifications will be made in the form of responses to bidders' questions, amendments, or addendum issued by NSPA. **Bidders should check NSPA's website frequently for notice of matters affecting this procurement.**

- Technical Question and Answers are marked in **Green**
- Commercial Questions and Answers are marked in **Blue**

No.	Question	Answer
1	<p><u>Bidder Instructions - Paragraph 12</u></p> <p>Bidders should be aware that limited funds have been allocated to the VTLB procurement.</p> <p><u>BIDDER question:</u></p> <p>Which is the amount of the funds allocated for the VTLB procurement?</p>	<p>It is not possible to disclose the budget allocated to the VTLB procurement during a competitive solicitation.</p>



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2	<p><u>Bidder Instructions - Paragraph 62 and 63</u></p> <p>62. The criteria which NSPA will employ in selecting the successful bidder will be by order of importance:</p> <ul style="list-style-type: none">a) Responsiveness and compliance with the conditions of the RFPb) Lowest price and discount for early paymentc) Delivery dates <p>63. Important: Selection will be based on the lowest technically compliant bid based on the total price of mandatory deliverable items only.</p> <p><u>BIDDER question:</u></p> <p>In case that no bidders comply with ALL the mandatory deliverable items in the RFP, shall the tender will be not awarded?</p> <p>Otherwise, how will the technical proposals be evaluated?</p>	<p>In the event that no Bidder complies with <u>ALL</u> the mandatory requirements detailed in the RFP, NSPA will deem all bids non-compliant and decide on an appropriate course of action, which could include re-launching the competitive solicitation.</p>



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3	<p><u>SOW – Mandatory Requirement No. [263]</u></p> <p>All sets of special tools for all vehicles and systems included in the bid must be presented, and their prices must be quoted, for maintenance levels I, II and III. As a minimum, the submitted information must contain the following details:</p> <ul style="list-style-type: none">• Tool name;• Manufacturer's reference;• NATO supply number, if already available;• Vehicle/system versions to which they are applied;• Maintenance level for application;• Special calibration conditions;• Unit price. <p><u>BIDDER question</u></p> <p>Does “manufacturer” refers to vehicle OEM?</p> <p>What should be the validity of the unit prices disclosed? Yearly unit price?</p>	<p>The term ‘Manufacturer’ refers to Original Equipment Manufacturer (OEM) of the tools rather than the vehicles in this context.</p> <p>We need to see the yearly unit price for the tools on the excel List of Items, which should be valid for the duration of the Contract.</p>