



**NATO SUPPORT AND PROCUREMENT AGENCY**  
**AGENCE OTAN DE SOUTIEN ET D'ACQUISITION**



PROCUREMENT DIVISION  
DIVISION DES ACHATS

Date: 11 May 2017

**Subject: NSPA RFP DWI17001 – 4 x 4 Light Armoured Vehicles (VTLB)**  
**Questions and Answers – Issue 2**

NSPA will post all official communications regarding this procurement on its website. In addition, NSPA reserves the right to amend this RFP at any time prior to the proposal submission deadline. Any changes, amendments, or clarifications will be made in the form of responses to bidders' questions, amendments, or addendum issued by NSPA. **Bidders should check NSPA's website frequently for notice of matters affecting this procurement.**

- Technical Question and Answers are marked in **Green**
- Commercial Questions and Answers are marked in **Blue**

	Question	Answer
1	Can a firm from a Non-NATO country participate in the tender?	<p>You may wish to refer to NSPO Procurement Regulations - Paragraph 4.6.1, which states that:</p> <p><b><u>Award of Contracts to Non-NATO Member Nations</u></b></p> <ul style="list-style-type: none"><li>• Contracts shall not be placed with non-NATO Governments or with firms in non-NATO Member Nations or with firms whose legal residence or main production facilities are located outside NATO Member Nations except where the provisions of NSPO Procurement Regulations Paragraph 4.5.2 apply.</li></ul> <p>Paragraph 4.5.2 of our Procurement Regulations further stipulates that: 'contracts may be let to firms in Nations that are not members of NATO'</p> <p>You are therefore not precluded from participating in the subject tendering exercise but should be aware that in case a valid offer is received from a company located in a NATO country, your offer will not be considered</p>



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2	In equality of terms, does an offer coming from a firm incorporated in a NATO country has an advantage over other offers?	Please see the answer provided to question 1 above.