



Collective number: SVH20005

QUESTIONS and ANSWERS (Q&A)

Latest Update: 15/09/2020

Bidders shall use this form in order to seek clarifications related to the RFP documents.

- ➔ Insert in column (c) the reference to the document/section/paragraph that is subject to your question.
- ➔ Insert in column (d) your question.
- ➔ Send the document (Word format) to the following Contact Points: sandra.vogel-henryon@nspa.nato.int and cristina.boldur@nspa.nato.int

a	b	c	d	e
Issue #	Serial	Reference	Question (submitted by potential Bidder)	Answer (provided by NSPA)
1	1	Page 8, RFP Package	<p>BMWT each 14 31 May 2021 Buttonhole machine with table In accordance with SOW 2.4.2:</p> <p>What kind of button holes do you need? There is a difference in button holes.</p> <p>Do you need eye shaped buttonholes, ore normal slot buttonholes? Or maybe both? Because it would mean you will need two different machine types.</p>	The requirement in the SOW refers to normal slot buttonholes.

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As example:

a. Normal slot buttonhole




b. Eye buttonhole

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1	2	Price Proposal Form	<p>Just for my understanding: We can just offer for Lot 1 without Lot 2? Or do we need to offer for both Lots?</p>	<p>Affirmative, as per RFP bidding instructions. Interested bidders may propose either LOT 1 or LOT 2 or both. However the proposed LOT must include all required materiel and enabling services that are listed within that respective LOT. The evaluation shall be done per LOT.</p>
1	3	RFP Response Form	<p>When do we need to send this Form? Before or with our offer?</p>	<p>The RFP Response form may be sent any time during the solicitation period, i.e from the date of RFP release to the date of bid closing.</p>



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2	4	Page 6, RFP Package	Button sewing machine shall be capable to provide different types of patterns. So we should offer different patterns?	The proposed button sewing machine shall be capable of providing different patterns with different stitch shapes and different number of sewing threads for the buttons.
2	5	RFP Package	Would it be possible to send us a picture of the products or samples they will produce? So we are able to offer the right set up for your request.	The production of the Sewing Facilities include - but is not limited to - military and police uniforms, medical clothing, prison uniforms, military hats and patches, etc. Illustrations of military and police uniforms are provided in the Annex. Illustrations of other items are not available. The technical requirements of each equipment are detailed in the SOW. The proposed equipment must meet the SOW requirements.
2	6	Price Proposal Form	Is there a reason why the tacking machine is not with the other sewing machines placed in LOT 1?	The tacking machine is not required in LOT 1.
3	7		Due to the fact that almost all sewing machines are manufactured in China we would like to ask if you are willing to accept products that are made in China or products that consist of main components made in China?	Bidders shall refer to, and observe the NSPO Regulation 4200 – Procurement Regulations Para 4.5 and 4.6. and the General Provisions for Fixed Price Contracts (Materiel) Clause 7e provided in this contract, the Contractor shall not, in the performance of this contract, subcontract with firms located in countries which are:



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4	8		Is it possible to extend the due date for submitting an offer?	The bid closing date is extended until 16 September 2020
5	9	RFP Package, Part 5,point 2 Page 5 of 18	Is delivery by plane required? Or is an alternative transportation allowed?	Bidders shall refer to SVH20005 Bidding Instructions Exhibit Part A, article 3.a.iv. <i>iv. The Bidder shall describe the delivery and transportation concept. How will the Bidder deliver the machines? Which transportation methods (air, sea, and land) will be used? Which customs point will be used for entry? The Bidder shall elaborate the delivery planning in the document.</i>
6	10	RFP Package, Part 5,point 2 Page 5 of 18	If plane delivery is required, would it be possible that the NSPA will send the machines via Ramstein Airbase?	The RFP requires equipment delivery DDP final destination Kabul, AFGHANISTAN (INCOTERMS 2010). The bids shall be formulated firm fixed price for DDP final destination Kabul, AFGHANISTAN (INCOTERMS 2010). NSPA is not part of the transportation scenario. Bidders shall refer to SVH20005 Bidding Instructions Exhibit Part A, article 3.a.iv. <i>iv. The Bidder shall describe the delivery and transportation concept. How will the Bidder deliver the machines? Which transportation methods (air, sea, and land) will be used? Which customs point will be used for entry? The Bidder shall elaborate the delivery planning in the document.</i>



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6	11	RFP Package, PART B, Point 3	NSPA Payment terms are 30 days net. Due to the high order volume, is it possible to agree on other payment terms?	Early payments are possible. Bidders shall indicate in their proposals the Discounts they will grant to NSPA for payment made within 20 days or within 10 days, as indicated in the Bidding Instructions Exhibit Part B article 3.
6	12	Price Proposal	There is no line for the packing and delivery costs, so do we have to calculate these costs to the machine price?	The bids shall be formulated firm fixed price for DDP final destination Kabul, AFGHANISTAN (INCOTERMS 2010). The proposed price per each materiel line item shall include any and all expenses incurred by the Contractor in the supply of the materiel at final destination.
7	13		Could you please extend the deadline one more time?	The bid closing date is extended until 21 September 2020
8	14		In case of an order: Will does the contractor get an import license from NATO?	If a contract is awarded, the selected contractor shall observe the contract terms and conditions Part 14 - Permits and Customs Clearance Formalities